






**Modern trends in the UK food retail industry.
Sustainable development and environment management
22-26 September 2019, London, United Kingdom**

Daily programme


Sunday, 22 September

17.00	Meeting at the airport, transfert to the hotel.
18:00-19.00	Check-in, Copthorne Tara Hotel London Kensington (Scarsdale Pl, Kensington, London W8 5SY).
19:00 – 20:30	<p>Venue: Conference – room, Holiday Inn London - Kensington High St. Wrights Ln, Kensington, London W8 5SP.</p> <p>Order food from Deliveroo and other on-line food companies and get the order on the same day. The order is carried out jointly with an expert on the company's website with a projection on the screen. Also we will make a lunch order from a catering company with its delivery on one of the following days of the programme.</p> 
20:30 -21:30	Dinner, Holiday Inn London - Kensington High St. Wrights Ln, Kensington, London W8 5SP.


Monday, 23 September

08:00	Meeting at the lobby. Transfer to Dunstable.
10:00-12:30	<p>Venue: Conference room, Holiday Inn Express St Albans - Colney Fields Shopping Park, London Colney, St Albans, AL2 1AB</p> <p>Introduction: Topic: Overview of the UK grocery retail market and supply chain</p> <p>Market context</p> <ul style="list-style-type: none"> a. Macro-economic trends b. Market status c. Changing mix of channels and competitors <p>Impact on the supply chain</p> <ul style="list-style-type: none"> a. Complexity impacting costs b. Empowerment impacting expectations c. Fragmentation impacting forecasting <p>Response of the retail industry</p> <ul style="list-style-type: none"> d. Discounter example e. Pure player example f. Multichannel retailer example <p>Strategies for success</p> <ul style="list-style-type: none"> g. Collaboration Nestle & Pepsico   





	<ul style="list-style-type: none"> h. Innovation(Internet of Things, RFID, Databar). i. Sustainability j. “End-to End” approach: Tesco Connect, data & insight portal for suppliers.
12:30-13:25	Lunch, Holiday Inn Express St Albans
13:15-13:30	Transfer to Amazon Distribution Center, Dunstable
14:00-15:15	<p>Visit to Amazon Distribution Center</p> <ul style="list-style-type: none"> ➤ Latest Amazon Robotics technology.
	
15:30-16:30	Transfer to Waitrose Canary Wharf , 16-19 Canada Square, Canary Wharf, London E14 5EW
16:45 -19:00	<p>Visit to Waitrose Canary Wharf supermarket</p> <p style="text-align: right;">Waitrose</p> <p>Meeting with the general manager and staff of the Waitrose Canary Wharf supermarket, presentations to one of the topics you mentioned earlier, cafeteria visits, a supermarket tour accompanied by the general manager, visits to the back storage of the supermarket, etc.</p> <p>Questions (can be applied to any supermarket visit):</p> <ul style="list-style-type: none"> ➤ How a supermarket is managed (centralized or decentralized management). ➤ Equipment, window dressing, neuromarketing (using color, smell, etc.) ➤ Innovation. ➤ IT technology. ➤ Employee management, time tracking, promotion, training, assessment, safety / labour protection. ➤ Delivery, acceptance, placement of goods in the supermarket. ➤ 7. Work with charges. What happens to products with a suitable shelf life? ➤ Promotions, charity, etc.
19:00 – 21:00	Dinner, restaurant Canary Wharf
21:00	Transfer to the hotel.

Tuesday, 24 September

7:55	Meeting at the lobby at Holiday Inn London - Kensington High St. Wrights Ln, Kensington, London W8 5SP
8:00-9:30	<p>Venue: Conference room (Holiday Inn London - Kensington High St. Wrights Ln, Kensington, London W8 5SP)</p> <p>Presentation from the Commercial Director of the IGD Research Institute. Possible topics (??)</p> <p>Topic: “Environmental Management, Sustainable Food Production in the UK”</p> <ul style="list-style-type: none"> ➤ The use of plastic in the package: portioned ready-made food, substrates for semi-finished products, barrier films, packing bags, food bags (which we carry home), disposable dishes (including appliances, coffee caps, etc.).
	



	<ul style="list-style-type: none"> ➤ How to work with recycling (film, pallets, waste paper), with garbage (solid household and food waste).
9:30- 10:35	Transfer to DC Adelle Foods, Wembley
10:35-12:30	<p>Meeting at Sandwich Factory ‘Food To Go’ + visit of the site Speakers: www.adeliefoods.co.uk About Adelle Foods: They deliver sandwiches at Costa Cafe, Nero, Starbucks, Sainsbury’s Cafe and a number of cafes in Europe. This is now a very fashionable trend that is actively developing in America (‘food fashion’).</p>  <p>Questions of interest:</p> <ul style="list-style-type: none"> ➤ How is the production plan formed? Accounting processes, as costs are spread. ➤ Logistics. ➤ Packaging. ➤ Issues of planning the necessary number of personnel (according to the volume). ➤ Recruitment and organization, entry on duty. ➤ Automation, safety, quality, labour protection.
12:30-13:30	Lunch
13:30 -14:30	Transfer to Aylesford (Waitrose DC) – confirmed and Waitrose & Partners Head Office (Doncastle Rd, Bracknell RG12 8YA) – (Waitrose head office –to be confirmed)
15:00-17:30	<p>Visit to Waitrose Distribution Center.</p>  <p>Topics for discussion:</p> <ul style="list-style-type: none"> ➤ Presentations on innovation topics. ➤ IT technology and innovations. ➤ Logistics processes in action. ➤ FRESH software solutions. ➤ Transport, Routing, etc. <p>Tour of the Distribution Centre and Fresh DC, accompanied by the general manager of the DC and other specialists.</p>
17:30-18:30	Transfer to the hotel - Copthorne Tara Hotel London Kensington
19:15-21:00	Dinner, Ivy Kensington Brasserie, 96 Kensington High Street, London, 020 3301 0500.



Wednesday, 25 September

07:45	Meeting at the hotel lobby, Copthorne Tara Hotel London Kensington , Transfer to SAINSBURY'S , Holborn Circus, London.
09:00-11:30	<p>Meeting at Sainsbury's head office.</p> <p>Proposed topics:</p> <ul style="list-style-type: none"> - Sainsbury's history in the marketplace & context - Marketplace construct, fragmentation, channels - Strategy and points of differentiation - Trends, challenges and opportunities in the current era <p>with focus on:</p> <ul style="list-style-type: none"> - Sainsbury's own brand & brands strategy, tiering, framework (example Sainsbury's brand products would be helpful and probably open the door to a conversation around exploring a commercial relationship around ranging into Russian stores) - Sustainability & green issues and Sainsbury's approach - Challenges around HR, teams and managing store workforces - Logistics & supply chain construct and strategy <p>List of topics from Azbuka Vkusa:</p> <ol style="list-style-type: none"> 1. Management and business development issues. What were the problems and how they were solved? 2. What is the know-how specifically for grocery retail? 3. How to achieve high results in time-to-market? 4. How much does business depend on the speed of interaction? 5. Interaction with residents in the house where supermarkets are located. 6. Issues of interaction with the city administration.
11:30-12:00	Transfer to the restaurant in Holborn
12:00-13:30	Lunch
13:30 – 13:45	Transfer to the conference room.
14:00 -16:00	<p>Presentation from specialists in design and packaging & Jonathan & 360.</p> <p>Topic: "Consumer trends in the food industry UK + design trends + packaging trends + corporate vs challenger brands "</p> <ul style="list-style-type: none"> ➤ Purchasing trends in the UK food industry + design trends + packaging + corporate trends and factors influencing the brand" <p>In terms of packaging (comments from Azbuka Vkusa):</p> <p><i>Manufacturability, cost, environmental friendliness, design. How the product development process is built: from idea to shelf (with recipes and packaging).</i></p>
17:30-18:00	Transfet to the hotel.
19:30-20:30	Transfer to the restaurant.
21:00 – 23:00	Closing dinner.



Thursday, 26 September

12.00	Check out, transfet to the airport.
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